Machuzu ERP

Business Partnership Opportunity

Monetize Your Craft

We are seeking highly experienced professionals in specific disciplines to contribute their expertise into the establishment and operation of a high-tech Enterprise Resource Planning (ERP) software company.

About Us

Machuzu ERP is a comprehensive ERP software package developed by Maestro IT (Pty) Ltd, a company registered in ESwatini.
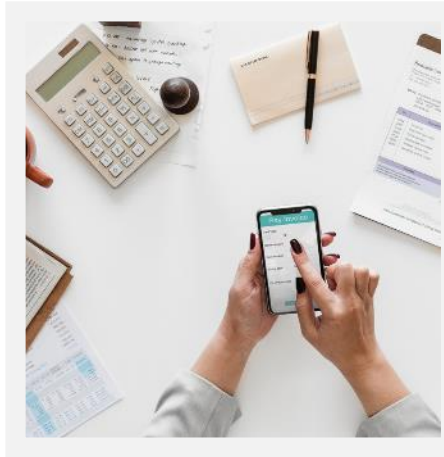
Why We Need You

Productivity

We have expert software developers responsible for enhancing our ERP software according to your expert advise.
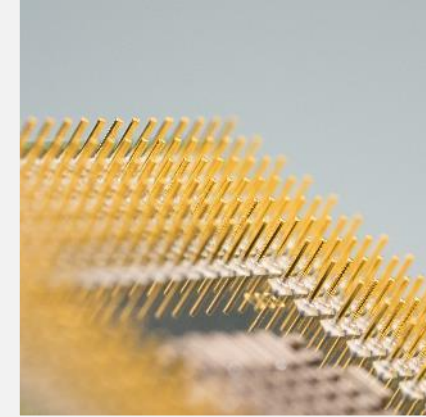
User Experience

Ensure users are happy by adding features and functionality based on your experience.

Business Development

Determine the vision of the software by experience, research, client feedback and other methods.

Infrastructure

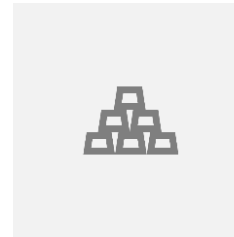Administration of our Infrastructure and that of clients in cases of local deployments.

Sales

Marketing the product for maximum reach internationally
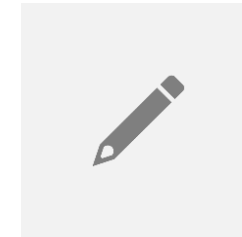
Why Become Partner

Own shares in a company operating within a lucrative sector with many opportunities.

Prioritize

Your expertise makes you the head of your specific department.

Authorize

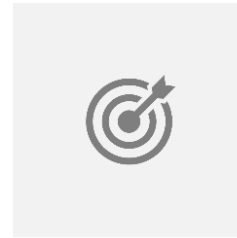All shareholders sign off on key decisions

Monetize

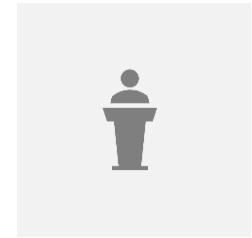Generate exorbitant income even after retirement

Product

Machuzu ERP is a well established product for organizations executing many processes concurrently within different departments.
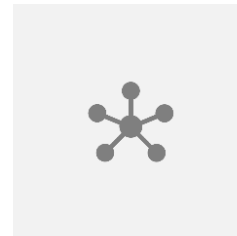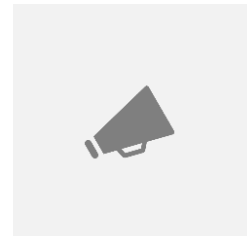
Unique

All modules can be customized

User Focused

User Experience is our key concern

Integrated

10 available modules that seamlessly integrate

Collaboration

Allows teams to remain effective

Key Modules of the Software

The software has been in development since 2004

- Customer Relationship Management (CRM)

- Supply Chain Management (SCM)

- Accounting (AP, AR)

- Project Management

- Human Resources Management (HRM)

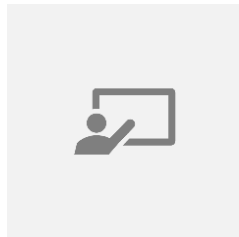- Collaboration and Document Management

- Custom Workflows

Proposed Business

We anticipate registration of a new company that will operate internationally.
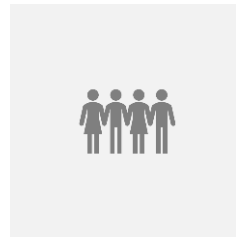
Business Strategy

Proposal on How to Stay Relevant

Transparency

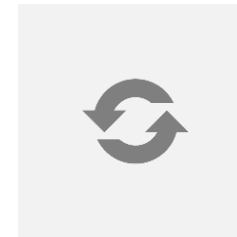Clear indication of our products, services and licensing agreements

De-Marginalize

Enable organizations to reach maximum ROI's

Recycle

Constantly refine our product to current trends, practices and technologies

Market Opportunity

$1B

○ Software implementation costs are usually no less than $200,000.

○ Our global strategy and a presence in many territories where shareholders of our ERP are citizens, we can obtain a significant market share and revenues rapidly.

$41.69B

○ Projected revenue generated by ERP Software globally in 2020

○ Source https://www.statista.com/statistics/681596/worldwide-erp-software-revenue/

Competition

Machuzu ERP

○ Complete Business Process Automation

- Availability of modules to process within any department

- Fully customizable functionality

- Presence in many territories providing diverse implementations

- Implementation of Artificial Intelligence (AI)

- Integration with the Internet of Things (IoT)

- Provision of complete IT Support services

Competitors

○ Mostly Focused on Accounting

- Clients can only work on modules integrated with accounting

- Specialized and rigid products with not much customization options

- Frustrated users in certain territories which have not been considered in initial implementation

- Clients have to engage further organizations for other IT related services

- We are very confident that with the right partnerships we are bound to cause a major disruption in the industry

- If this presentation triggered ideas on how you can contribute to this ERP software project, we are looking for you!

- Other products are growing rapidly and acquiring their market share so we need to act rapidly.

Summary

Please contact us from the details below if interested

Maestro It (Pty) Ltd

Thank You

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